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I'm the Smarter Library.



# Focus on customer orientation in Bremen public library

LUCIA WERDER, BREMEN PUBLIC LIBRARY





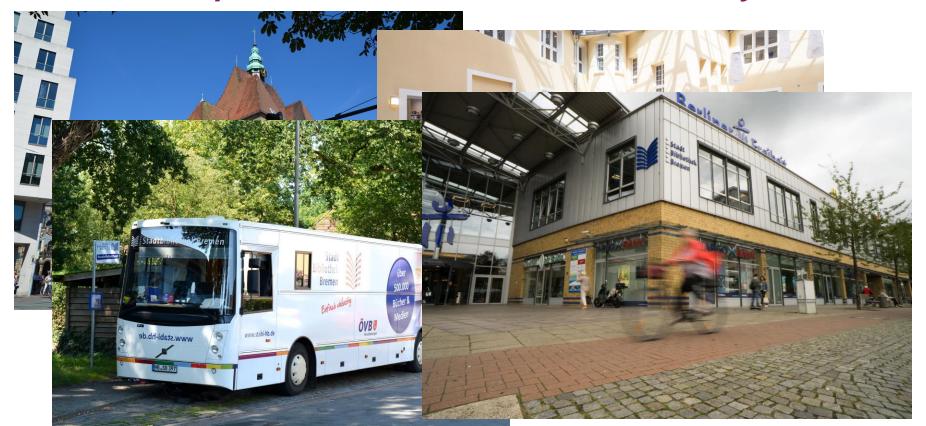
#### **Lucia Werder**

Deputy Director, Bremen Public Library





#### **Impressions of Bremen Public Library**









### **Quality management**

Mandate and Mission Statement of Bremen Public Library:

"The Public Library of Bremen gives access to cultural heritage, to knowledge and up-to-date information. The library's services and collections are based on the principle of neutrality.

The library has central and decentral services which are based on and developed along societal and technical developments as well as oriented on the changing expectations of the citizens."

Customer satisfaction is our prime concern!

#### Essential aspects:

- Customer orientation
- Personnel selection and development
- Controlling e.g. of performance figures
- Evolving new services to meet new user requirements





## Substantial challenge









#### **Customer service**

- Fundamental factor of success
- Cross-sectional task
- Permanent task > customer orientated attitude of each employee
- Creates a welcome culture

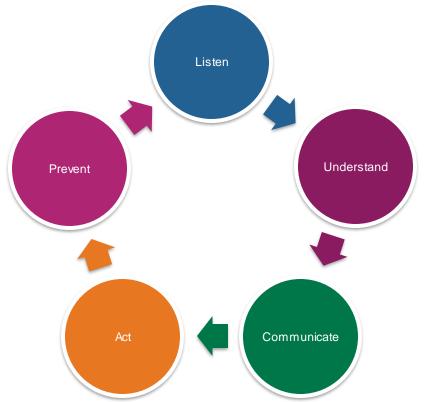


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#### **Customer Service Standards Wheel**







## **Customer Service digital**

#### **Website**

- responsive design (100% mobile)
- Single-Sign-On

## Digital Customer Communication

Website, Newsletter, Social Media







## **Customer Service analog**

- Service Standards
- Collegial feedback
- Trainings and Workshops
- Reaching out activities
- Partnerships



#### Die Service-Standards

der Stadtbibliothek Bremen für ZW (und ZB)

Stand: September 2012









#### **Evaluation**

- Internal discussions
- Customer surveys and feedback (analog & digital)
- Mystery shopping
- Customer behaviour and usage figures





## Thank you

#### **Lucia Werder**

**BREMEN PUBLIC LIBRARY** 

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