



OCLC EMEA
Members Council
October 2008

OCLC EMEA

Rein van Charldorp

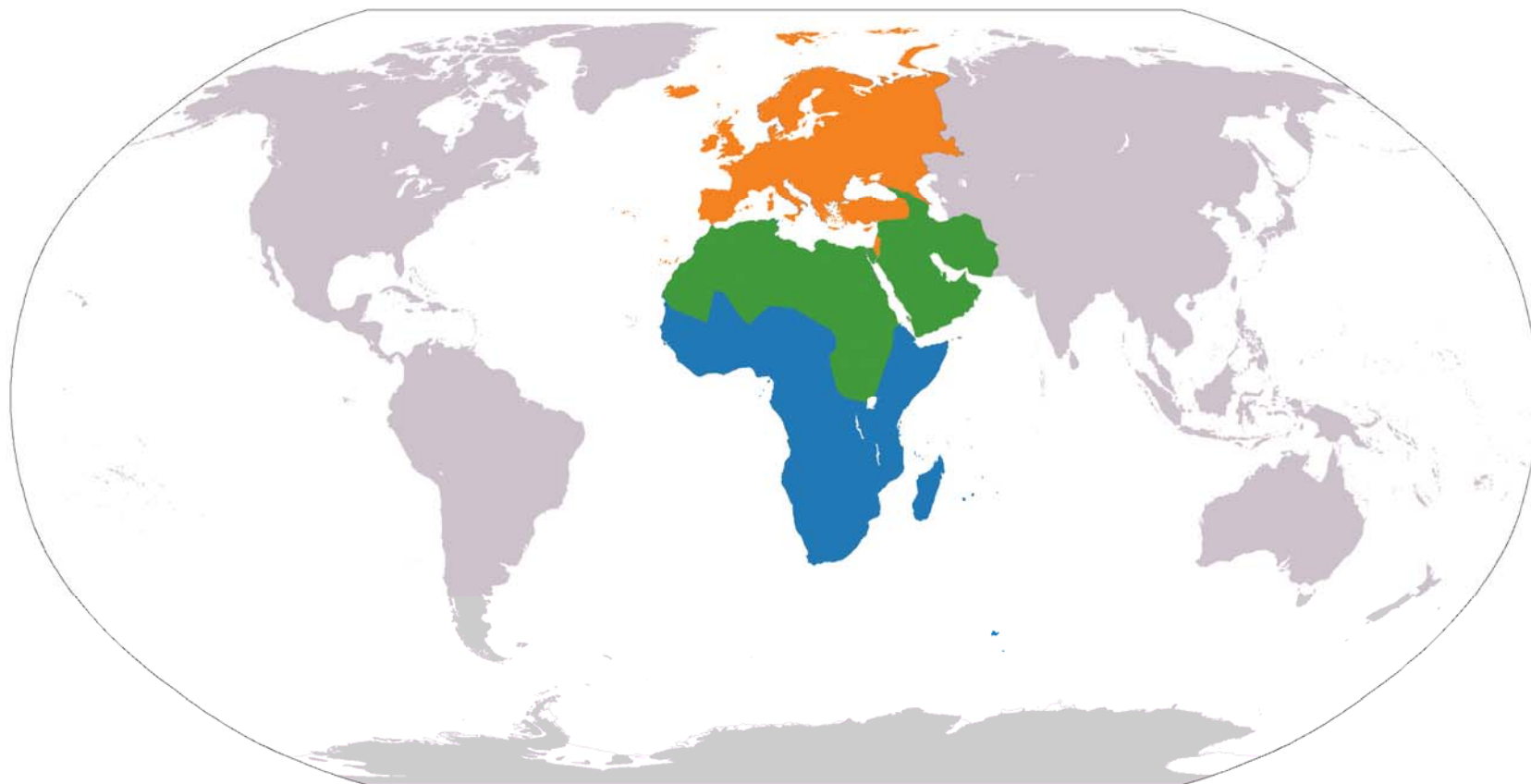
Managing Director OCLC EMEA



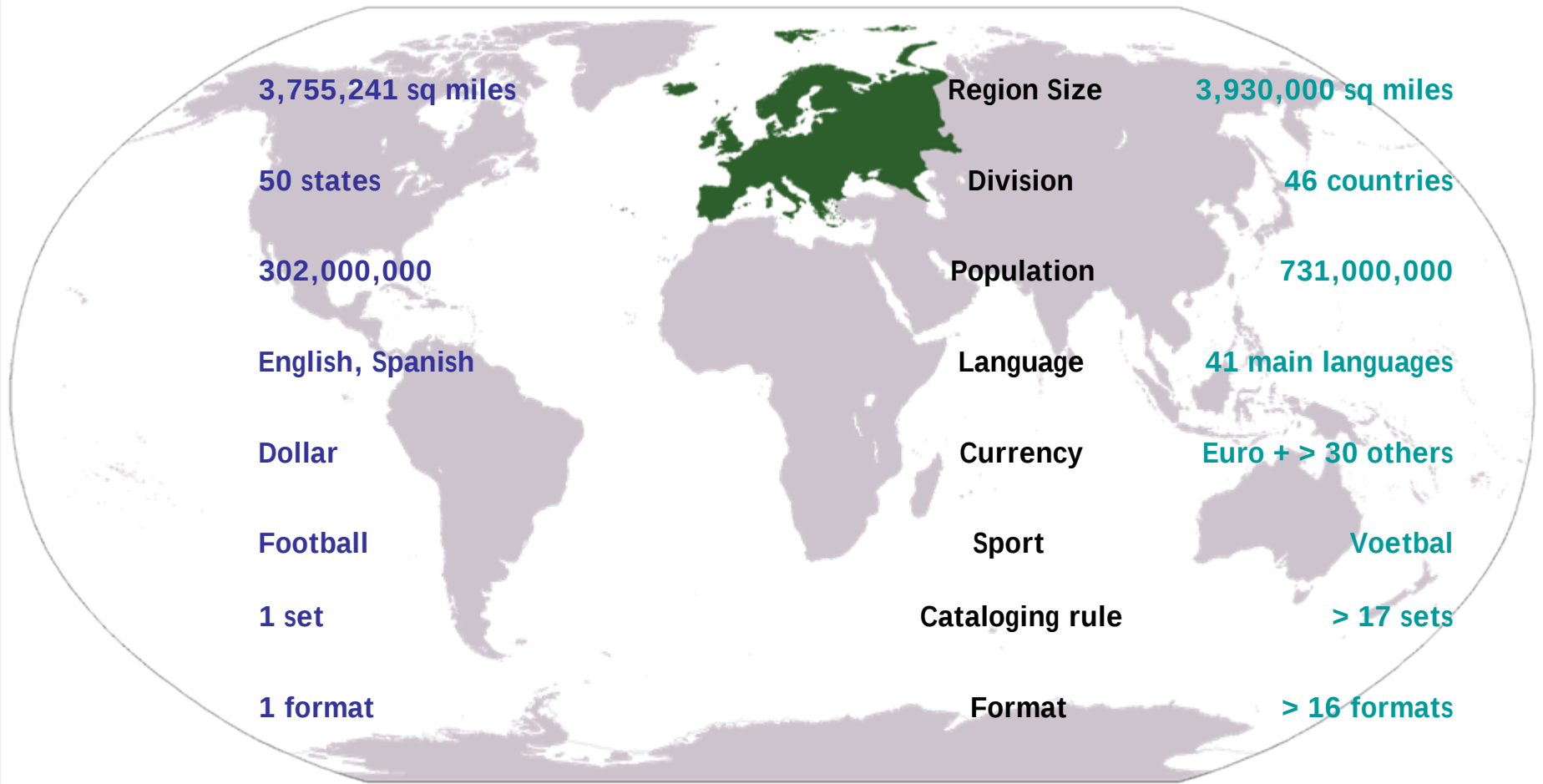
OCLC™

The world's libraries.
Connected.

Europe, Middle-East and Africa



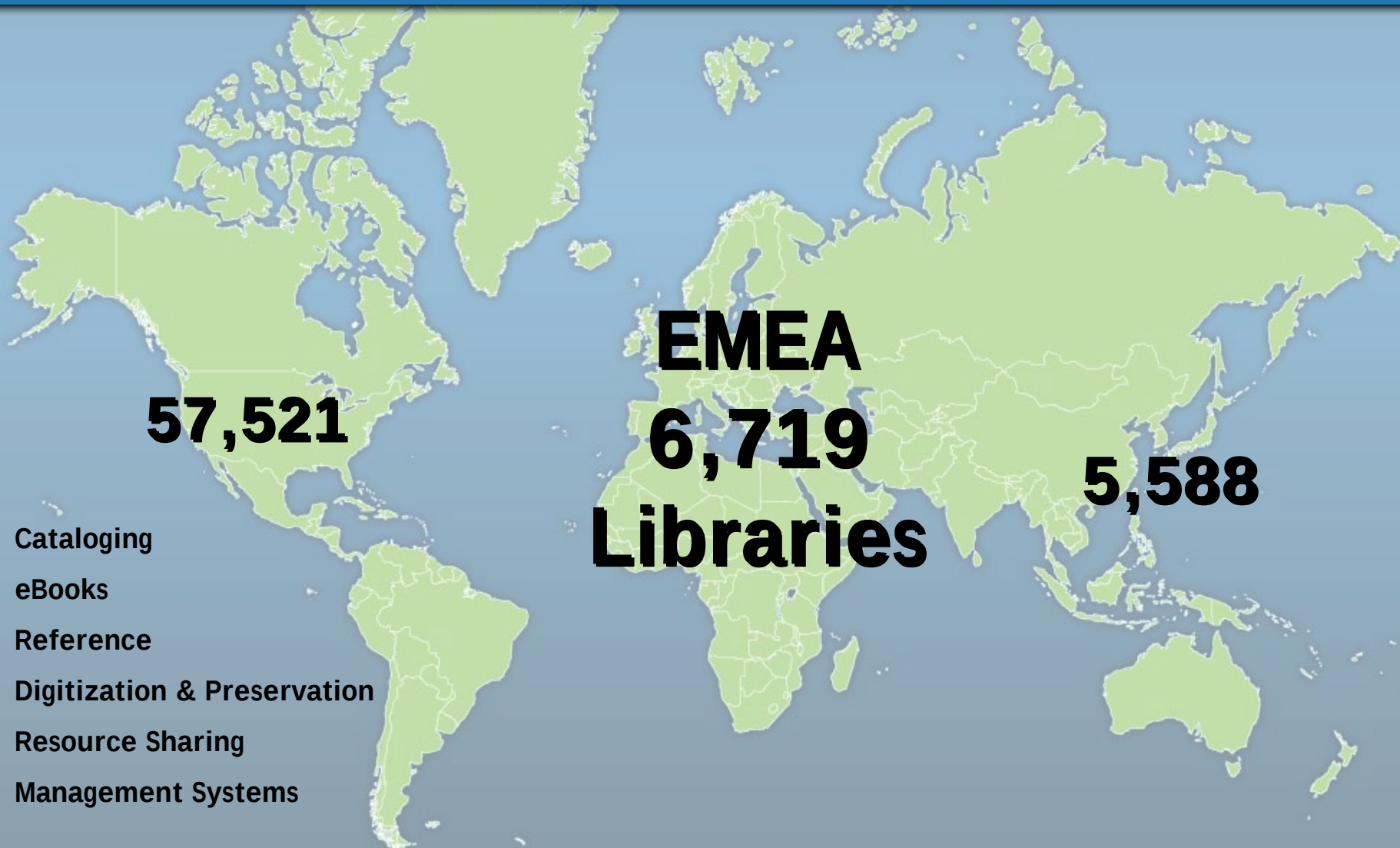
USA compared to Europe





Increase OCLC's global relevance and position of trust

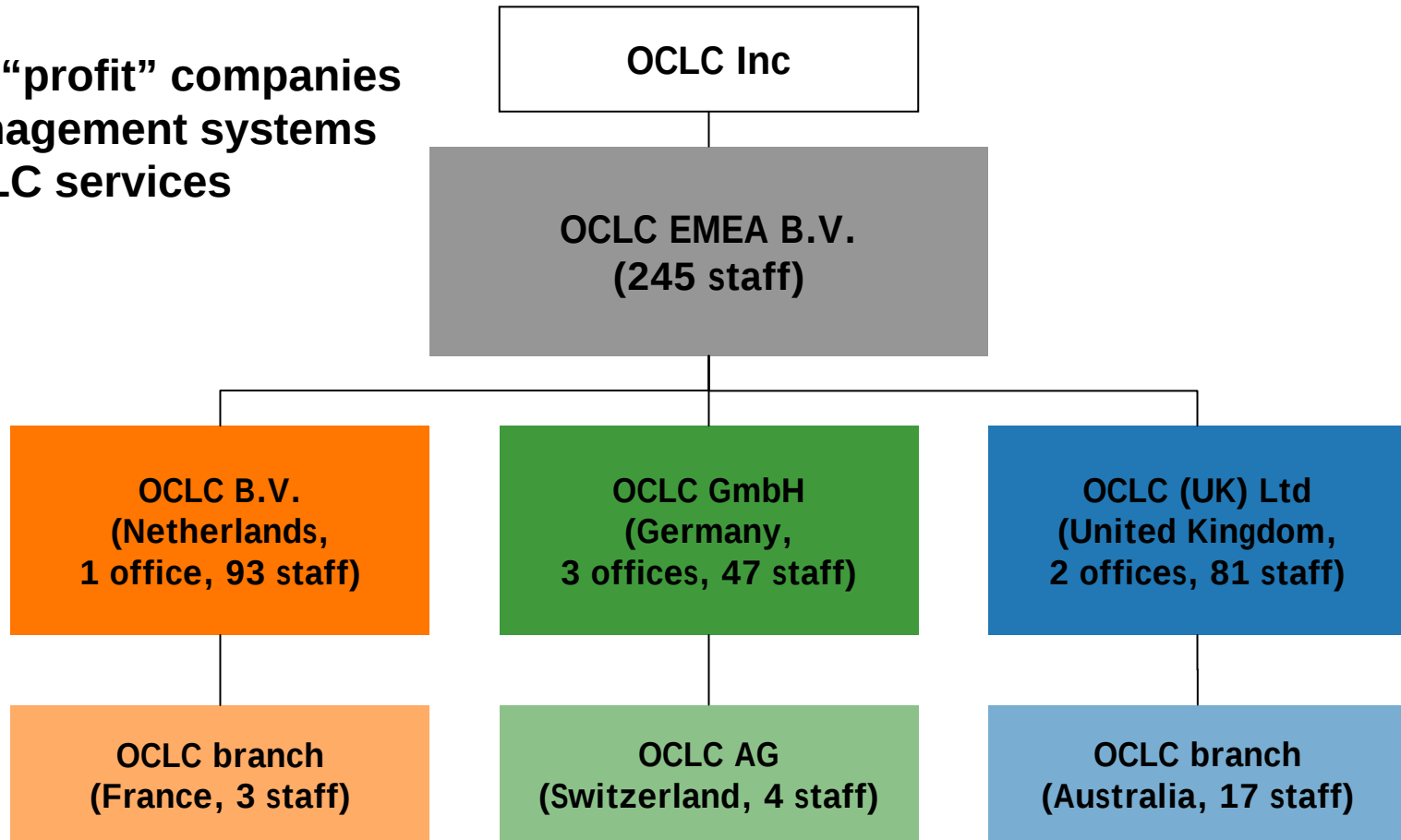
The OCLC cooperative: 2008



Legal structure & offices OCLC EMEA



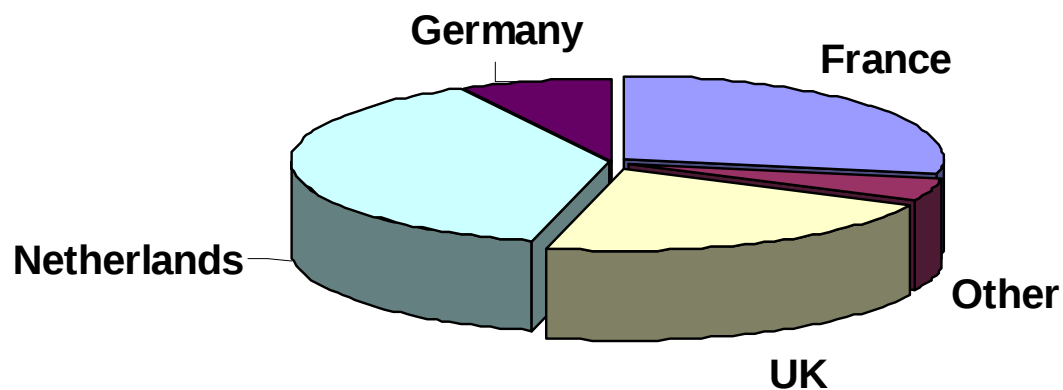
For “profit” companies
Management systems
OCLC services



OCLC, Inc Consolidated				
Revenue Plan FY'09				
\$ million				
	Americas	EMEA	AsiaPac	Total
WorldCat based	142	19	5	166
eContent/Digital	22	4	5	30
Management Systems	8	19	0	28
Other	20	2	-	21
Total Revenues	193	44	10	246

Revenue by European Country 2008

% Revenue by European country 2008



Netherlands



- Main office OCLC EMEA is in Leiden
- Largest base outside the US
- Consortium Agreement between OCLC and Pica Foundation
- Responsible for Dutch Information Infrastructure
- Two MC Delegates



Dutch Information Infrastructure



- Database and cataloging (200 libraries)
- 23.944.099 holdings in WorldCat
- 15 M bibliographic records
- 4M authority records
- ILL (500 organizations)
- 155.000 requests for photocopies/electronic delivery
- 120.000 requests for loans
 - Aladin
 - netLibrary Platform



Germany



1986

Deutsches Bibliotheksinstitut and seven research libraries evaluate OCLC database

Today

- **OCLC offices in Munich (German main office), Bonn, Berlin plus 4 regional sales offices**
- **4 Partners use CBS**
- **350 academic, public and special libraries using LBS, SunRise**
- **133 cataloging members**
- **29.261.350 holdings in WorldCat**
- **Two MC delegates**



German libraries/ institutions and OCLC



OCLC products and services:

- CBS Union Catalogue
- CBS/ILL and ZFL
- LBS / SunRise ILS and portals
- WorldCat
- Nationallizenzen -NetLibrary eBooks
- DDC Deutsch

- GBV
- Hebis
- BSZ
- DNB (ZDB)
- Bayerische Staatsbibliothek
- Staatsbibliothek zu Berlin (ZDB)HBZ
- BVB
- KOBV
- Public libraries like Dresden, Leipzig, Bremen, Bonn

United Kingdom



- OCLC offices in Sheffield (UK main office), Birmingham, St Andrews (RLG Programs)
- OCLC partnerships: CURL, JISC (Programs and Research); Unity UK
- Three National Libraries (BL, Scotland + Wales)
 - OCLC Cataloguing, WCRS (international), FirstSearch
- 36.752.069 holdings in WorldCat
- One MC delegate and one alternate

United Kingdom



- **149 Library Authorities**
 - **147 are customer**
 - **91% subscribe to UnityUK**
 - **55% use Enquire service**
- **168 HE Institutions**
 - **51 subscribe to FirstSearch (30% of the market)**
 - **54 use OCLC cataloguing (32% of the market)**
 - **Over 90 buy NetLibrary books (54% of the market)**
 - **21 use WCRS (13% of the market)**

France



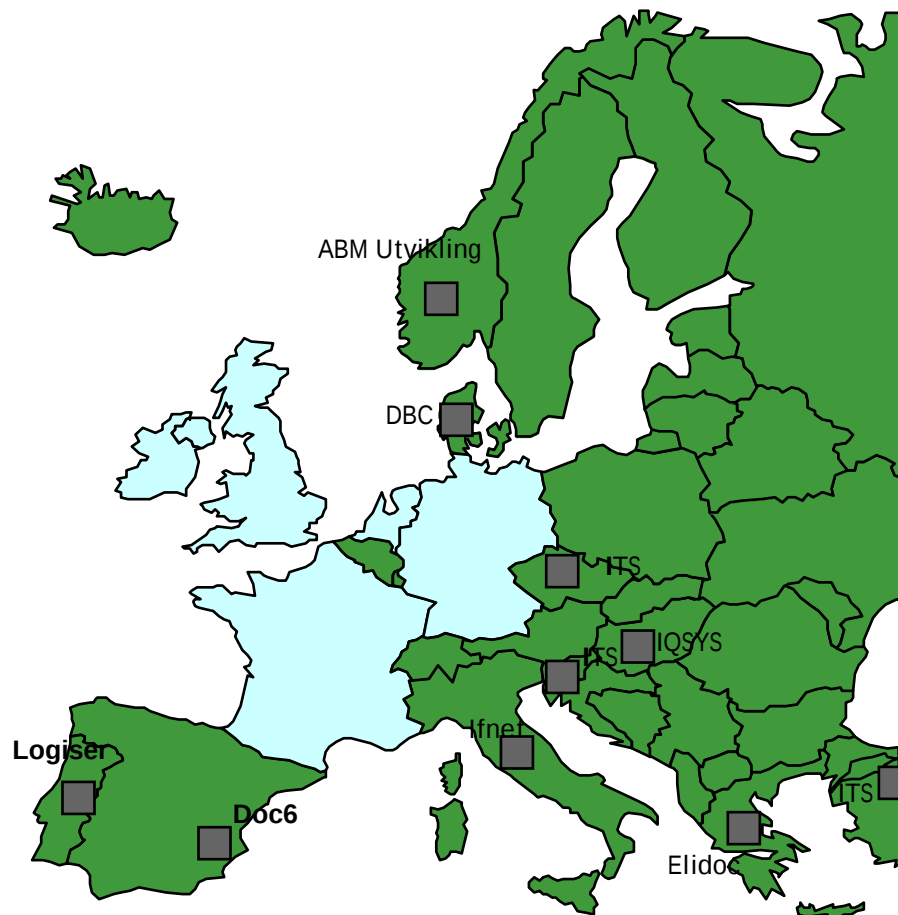
- OCLC branch office in Paris
- ABES (CBS)
- BNF letter of intent
- 6.571.884 holdings in WC
- Cooperation ISSN
- One MC delegate for M&A and one MC alternate

OCLC Distributors in Europe



WorldCat
FirstSearch
netLibrary

Nine National Libraries
Two MC delegates



Create system-wide efficiencies in library management GGC, OCLC CBS (Central Bibliographic System) Partners, and WorldCat



**Support strong
frameworks for national
or regional union catalogs**

**Loading in WorldCat gives
broader exposure, from
more places, to citizens,
students and scholars
around the world**

GGC (Netherlands)



LinkUK / UnityUK

GBV (Germany)



Hebis (Germany)



BSZ (Germany)

ABES (France)

Libraries Australia



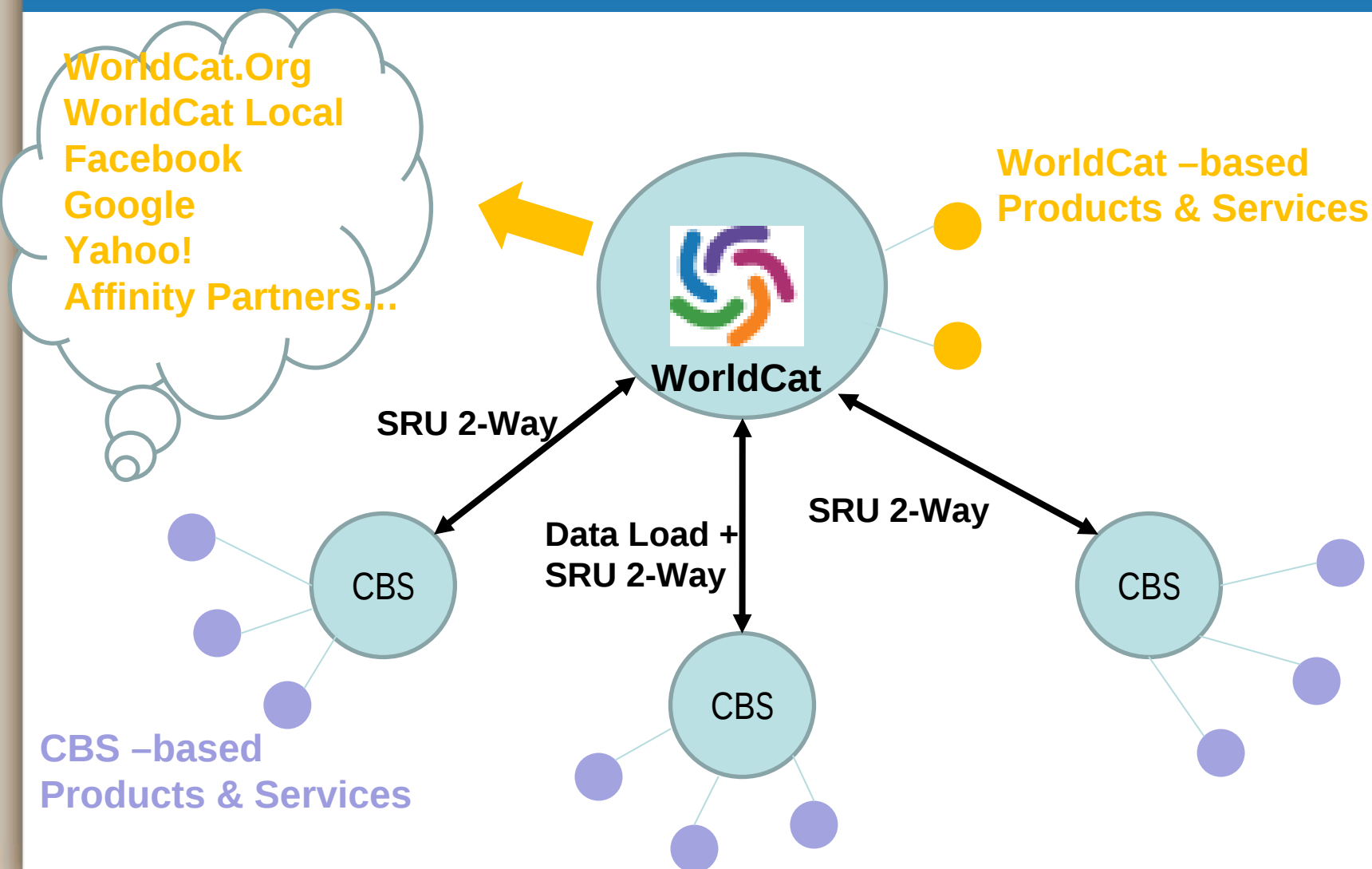
National Library of Germany



= records are also in WorldCat

Create system-wide efficiencies in library management

WorldCat and CBS relationship



Create system-wide efficiencies in library management

(National) European files loaded or pending for WorldCat



ARLICON (Russia)

The Combined Regions (UK)

Bavarian State Library

Bibliothek Alexandrina (Egypt)

Bibliothekszentrum Baden Württemberg (Germany)

British Library

CBUC (Spain)

Bibliothèque nationale de France

Danish National Library

Jewish National and University Library

National Library of Finland

National Library of Iceland

RLUK

GBV (Germany)

HeBIS (Germany)

IZUM (Slovenia)

Lebanese American University

Qatar University

VLACC (Belgium)

Zayed University Consortium (UAE)

National Library of Russia

National Library of Scotland

National Library of Slovenia

National Library of Sweden

National Library of Wales

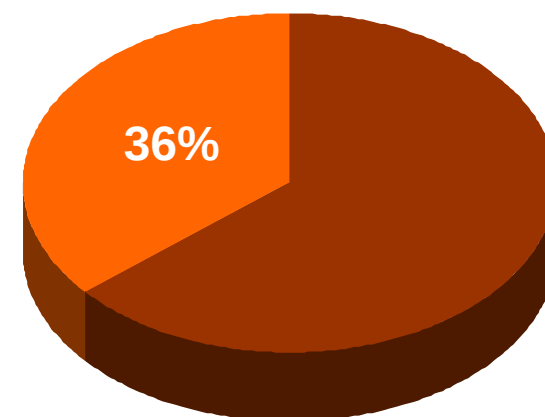
Russian State Library

Create system-wide efficiencies in library management

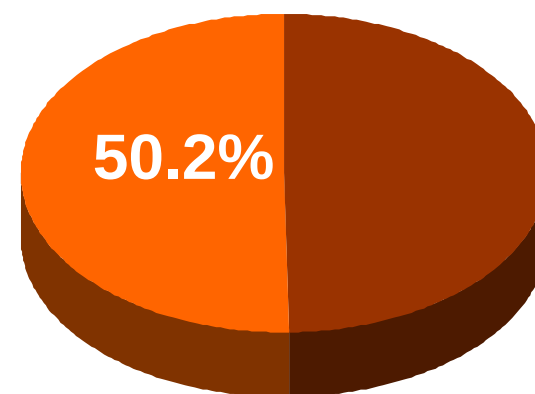
Multilingual WorldCat



Total Records	1998: 37.5 records	2008: 108.2 records
English	23.9 m	55.2 m
French	2.3 m	6.2 m
German	2.2 m	12.3 m
Spanish	1.6 m	3.6 m
Japanese	.8 m	2.5 m
Russian	.8 m	1.8 m
Chinese	.7 m	2.3 m
Italian	.7 m	1.7 m
Latin	.3 m	1.2 m
Portuguese	.3 m	.9 m
Dutch	.2 m	2.7 m
Hebrew	.2 m	.7 m



1998



2008

Moving to next-gen ILS



... OCLC will continue with the support and extend the current library management systems

LBS4 V2.7 V2.8 V3.0

SunRise V3.6 V3.7 V4.0

OLIB 2008 OLIB Web

Moving to next-gen ILS



Library management environment

WorldCat API, xISBN, WorldCat Local, TouchPoint

LBS4 V2.7 V2.8 V3.0

SunRise V3.6 V3.7 V4.0

OLIB 2008 OLIB Web

ILS implementations EMEA



	LBS	SunRise	OLIB
Installations	61	179	160
Libraries	218	179	350

Create a compelling user environment

OCLC TouchPoint



TouchPoint Beta

Search My list Account Request Additional services

User number 00000002514 [Log off](#)

Basic search Advanced search Previous searches

What's new Help Information

Language [german](#) | [english](#) | [netherlands](#) | [french](#)

Search

libraries change

Search temporary selection of databases

[Clear](#)

[Search](#)

Limit search

Search preferences

Database selection

☒ Exact words ☐ Find similar terms

Current branch

Hauptbibliothek

Search in branch

All branches

Form

Please [Log off](#) to prevent accidental access to your personal data.

Noch Fragen?

Unser Auskunftssystem **QuestionPoint** steht Ihnen jederzeit zur Verfügung. Hier geht's [weiter](#)

Unsere Empfehlungen

[Neuerwerbungen/Change Management](#)

[Neuerwerbungen zum Thema Geschichte](#)

Möchten Sie einen Titel zur Anschaffung vorschlagen? Dann klicken Sie [hier](#)

Aktuelle Veranstaltungen

Besuchen Sie uns auf dem [Bibliothekartag 2008](#) in Mannheim.

Die BSB wird 450 Jahre alt

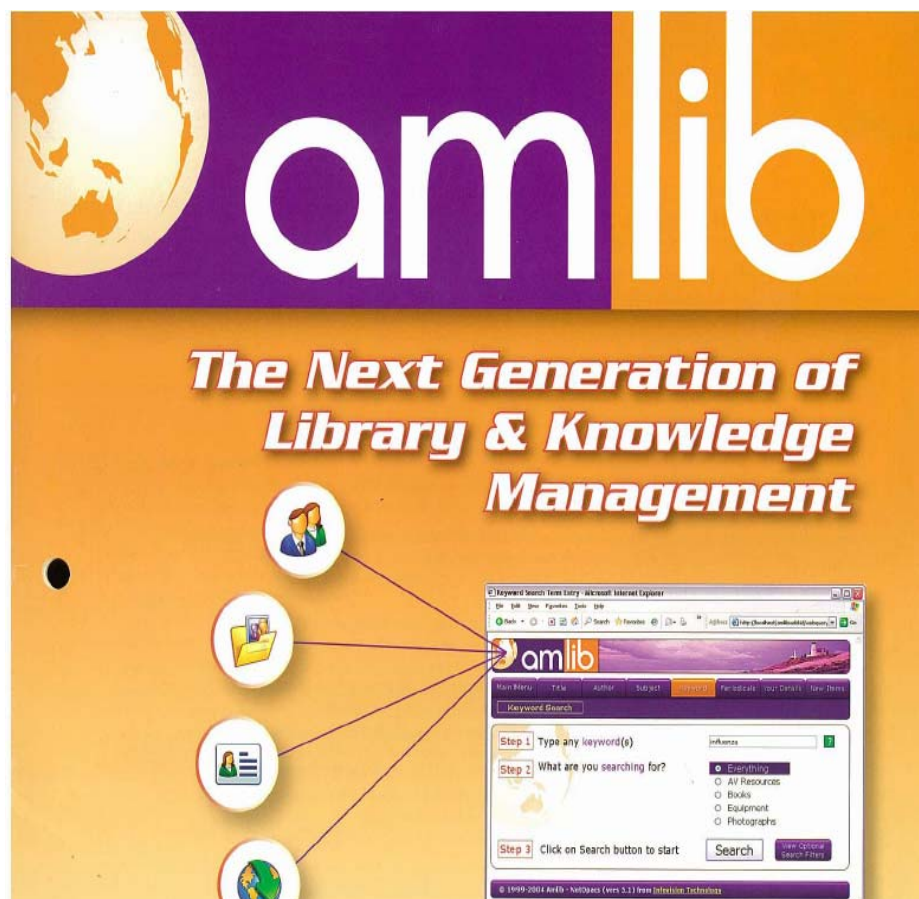


Besuchen Sie die Ausstellung [Kulturkosmos der Renaissance](#)

Unlimited options to integrate widgets
... e.g. links to accession list,
QuestionPoint Qwidget, etc.

Metasearch

Amlib Acquisition

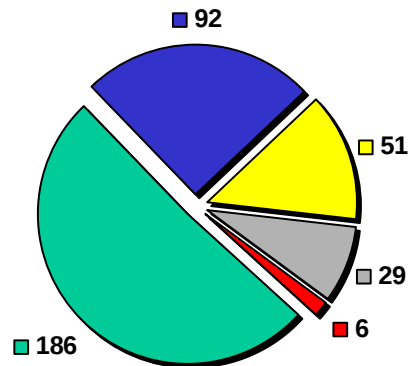


- Initial version in 1993 for Public Libraries
- Stable, proven product rather than leading edge
- Either Web or Windows client
- All basic functionalities, easy to use, minimum training
- Compliant library standards: Marc21, MarcXML, Z39.50, SIP2, NCIP and RFID
- UniCode compliant

Australian Market

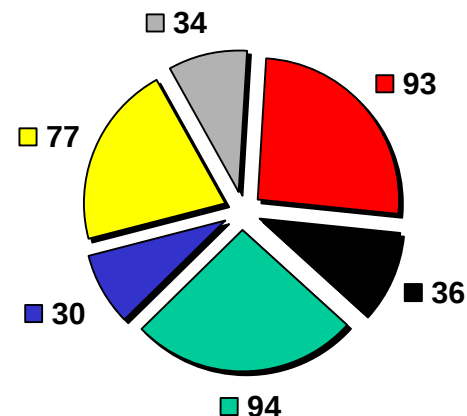
- 50% School -, 35% Public - and 15% Special Libraries
- Preferred local supplier in Western and South Australia
- Lower end of the library market (low budget libraries)

Australian Customers by Region



Western Australia South Australia
Victoria North South Wales
Others

Australian Customers by Library Type



Rural Public Metro Public
K-12 Primary
Secondary Special

Middle East

Powering leading publications worldwide

A product from Bodtree
Pressmart
Digital Publishing and Archival Solutions



Australia | France | Germany | India | Malaysia | New Zealand | Oman | Pakistan | Poland | Portugal | USA | UK | UAE | West Indies

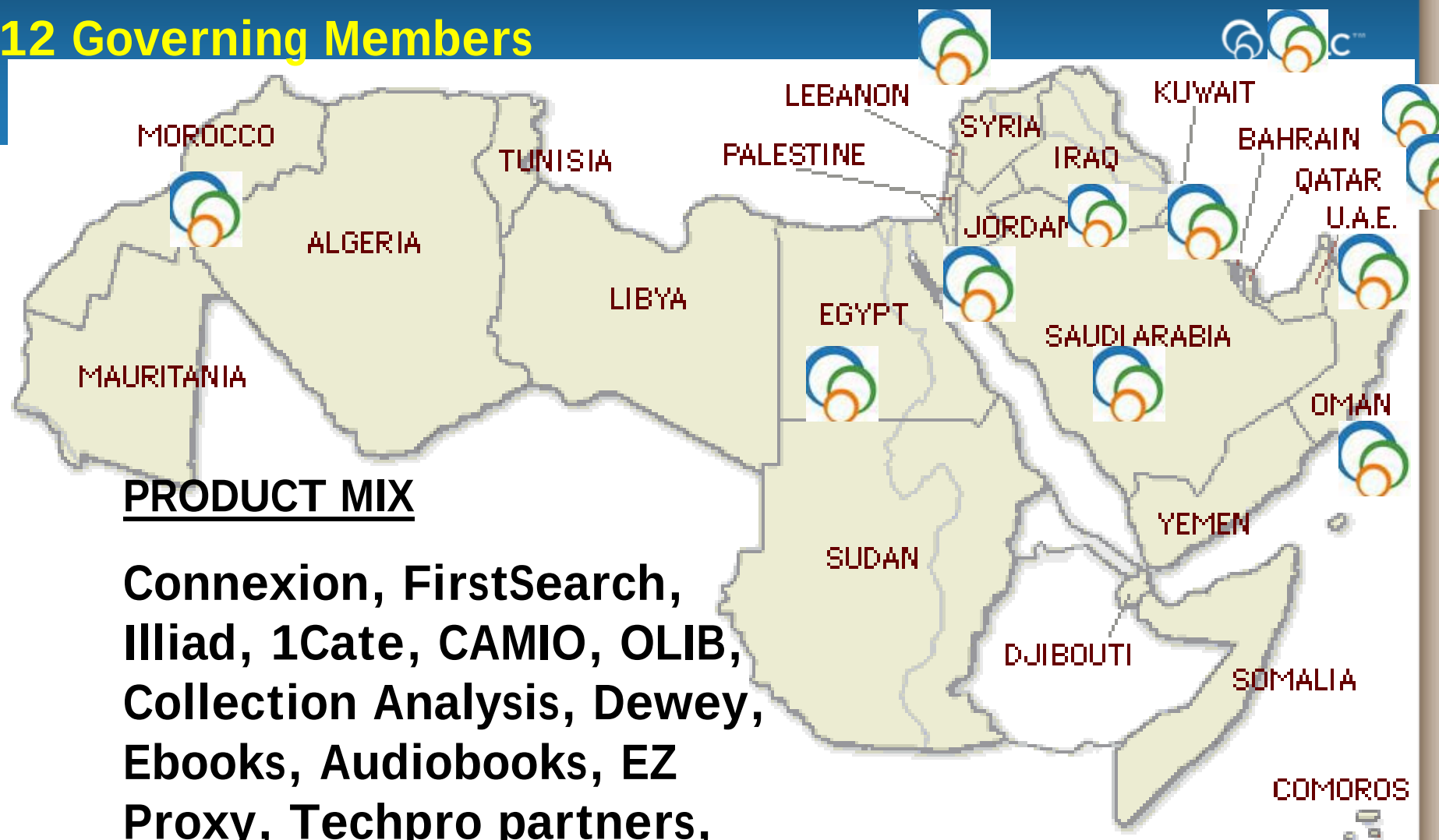
Publishers

Governments



58 Participating Members

12 Governing Members



PRODUCT MIX

Connexion, FirstSearch,
Illiad, 1Cate, CAMIO, OLIB,
Collection Analysis, Dewey,
Ebooks, Audiobooks, EZ
Proxy, Techpro partners,
Arabic Language Sets

Vendor Partners for Arabic & Persian
record contribution

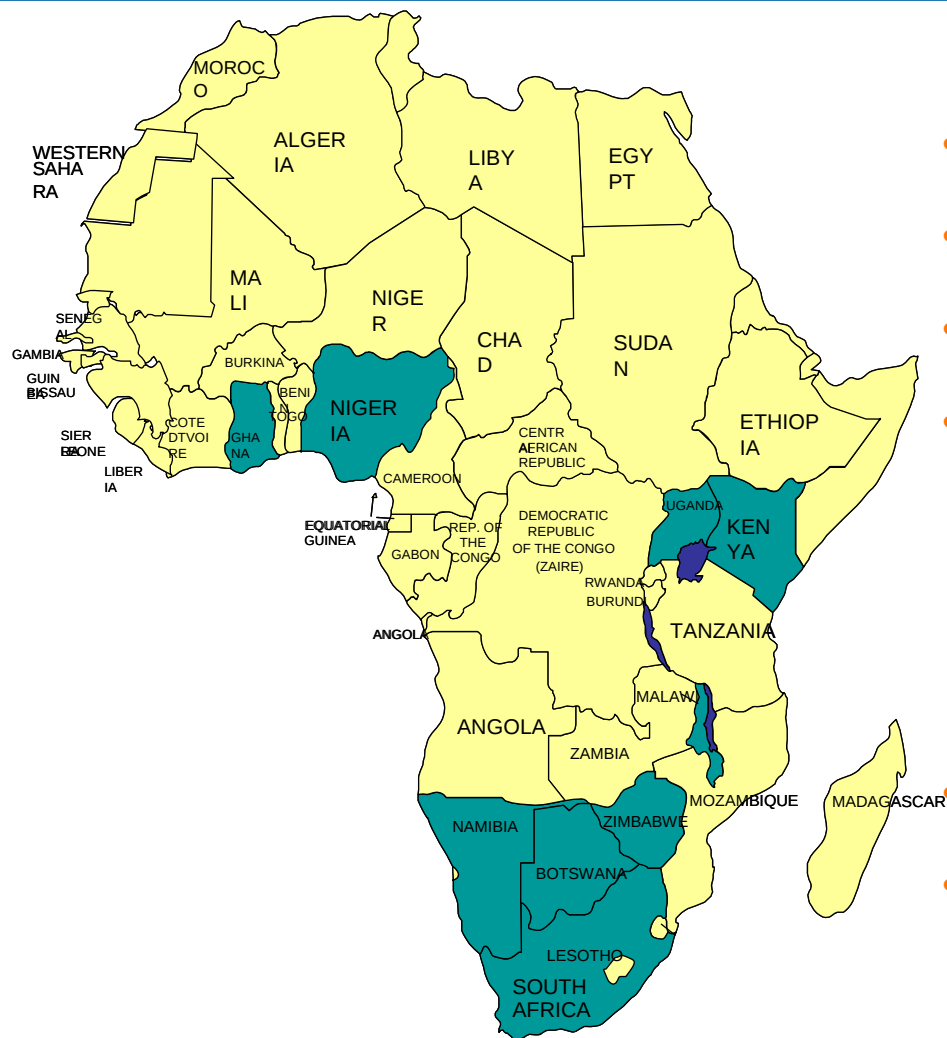
AFRICA



54 Countries
2000 languages

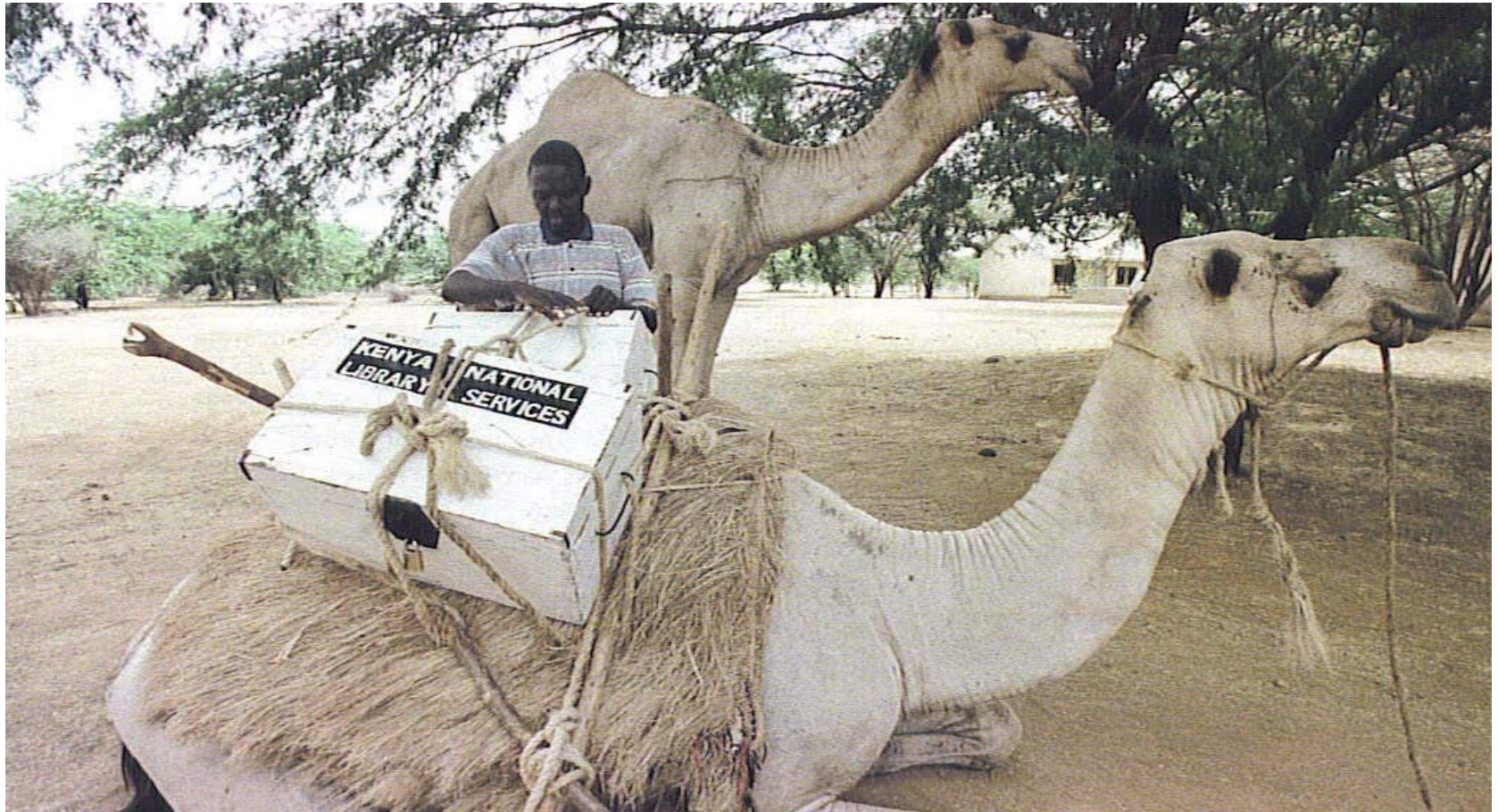
Over 30 million people speak Yoruba

Africa



- **Distributor: Sabinet**
- **Close to 2 % revenues of EMEA**
- **Group Catalogue**
- **OCLC Membership**
 - * **189 participants**
 - * **751 members**
 - * **181 governing members**
- **One MC delegate and one alternate**
- **10,150,655 holdings in WorldCat**

Library in Kenya, Africa





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Rein van Charldorp

Managing Director OCLC EMEA



OCLC™

The world's libraries.
Connected.